

WoolWorks New Zealand Limited
Hawkes Bay Woolscourers
11 Waitangi Road, Awatoto, Napier
06 834 1421
nigel@hbws.co.nz



29 June 2021

Richard Kettle
AHD Ltd
PO Box 8015
Havelock North

Subject: Fadeaway Spray Marker for wool

Dear Richard,

Thank you for organizing the trial with your sheep marking product, Fadeaway marker. We confirm that this trial was conducted at Hawkes Bay Woolscourers, Awatoto facility on the 28th of June 2021.

To recap, WoolWorks New Zealand received your trial wool bales at our facility in Awatoto. The wool was processed by our team under normal commercial scouring conditions.

Prior to scouring, the wool was inspected in the greasy state and it was clear to see many different colours of the spray marker visible in the greasy wool.

The spray marker was effectively washed out in bowl number one of the six bowl scour line. At the scoured end of the process, there was no marker residue left whatsoever.

This is the only spray marker that we have observed to completely wash out during the scouring process.

The correct wool preparation procedure for brands is that shed hands should remove the raddle brand regardless of its washability in the wool shed and we would recommend that this practice must continue as there are many markers that do not wash out despite them claiming to do so.

Based on what we saw during the trial yesterday, this particular AHD spray marker could be considered to be fully scourable and we would support that claim.

We are sure that the wool market will react positively to the knowledge that your product will wash out. With that said, we reiterate that all raddle brands regardless of type of product used need to be sorted out at shearing time and removed from the main line.

We would like to thank you on behalf of the wool industry for proactively developing this product. It is great to see you looking after farmers interests by producing a product that is truly fit for purpose, which solves a major wool industry issue in our opinion. Well done.

Kind regards

A handwritten signature in blue ink that reads "N HALES". The signature is written in a cursive, slightly slanted style.

Nigel Hales